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FOR IMMEDIATE RELEASE

## **NComm and Navini Partner to Expand Wide Area Network Offerings for Wireless Broadband**

**SALEM, NEW HAMPSHIRE -- FEBRUARY 25, 2002** -- NComm, Inc., the leading wide area network (WAN) source code provider, today announced a strategic relationship with Navini Networks, Inc, the leading provider of nomadic, zero-install™ wireless broadband technology platforms. NComm's trunk management software supplies Navini with the WAN source code needed to seamlessly interface its innovative wireless broadband platforms to existing T1-based carrier voice and data networks.

Navini is working closely with NComm to develop fully integrated, standards-compliant T-1 WAN interfaces for its Ripwave™ wireless base station. Both companies expect to develop this relationship as each expands their WAN offerings. NComm has become a silver partner in the Navini Neighborhood Partnership Program, a select group of best-in-class technology providers that deliver value-added wireless broadband products to the marketplace.

"NComm's mission is to provide turn-key WAN access source code that delivers completed standard compliant functionality, alleviating our partners of the need to reinvent the wheel, and therefore speeding the adoption of new broadband access technologies," said John Brandte, vice president of marketing and business development at NComm. "We are excited to be aligned with an innovative company such as Navini, and we look forward to working with them to help unlock the great potential of wireless broadband access."

NComm's software enables network equipment vendors faster time-to-market with WAN interfaces by offering a proven, interoperable WAN source code that reduces development time from months to hours. The company has purposely selected easily-evolved hardware for its software, so that future enhancements and upgrades are accomplished with little effort.

"Navini invites only best-in-class companies to join its Navini Neighborhood Program," said Sai Subramanian, director of marketing and product line management at Navini Networks. "NComm's trunk management products are the best in the industry and we believe this partnership will advance our WAN offerings."

### **About NComm TMS®**

NComm's Trunk Management Software (TMS) portfolio of products includes T1, E1, DS3 and SONET technologies and soon will include SDH and E3 technologies. Portable to any operating system, NComm provides its TMS customers with a fully functional device driver to interface with any industry standard framer. NComm has driver support for devices from Dallas Semiconductor, Infineon Technologies and other leading silicon manufacturers.

### **About Navini Networks**

Headquartered in Richardson, Texas, the heart of the Telecom Corridor, Navini Networks offers patented wireless broadband technology that addresses the world's need and desire for high-speed Internet access. Navini was founded by successful Silicon Valley entrepreneur Wu-Fu Chen and industry expert Dr. Guanghan Xu, and provides nomadic, zero-install, non-line-of-sight

infrastructure to allow for anytime, anywhere Web access. Navini Networks' Ripwave™ products consist of a base station, customer premise equipment (CPE), and element management system (EMS) and run in the 2.4 GHz ISM and 2.6 GHz MMDS spectrums. Navini's solution results in a price/performance combination that is superior to other broadband offerings in the marketplace. The product is currently being beta-tested and general availability is targeted for the first half of 2002. To date, Navini has received \$66.5 million in funding from top-tier investors such as Austin Ventures, Sequoia Capital, Sternhill Partners, and Granite Ventures. For more information on Navini, please visit [www.navini.com](http://www.navini.com).

#### **About NComm**

NComm provides network equipment vendors with proven, standards-compliant Wide Area Networking (WAN) source code, software, and custom engineering. Its TMS® trunk management suite enables faster time-to-market for network systems by reducing the development time for WAN interfaces from months to hours. The suite includes the turnkey software and source code to embed into WAN equipment, which performs all the framer, alarming, performance monitoring, line testing, and signaling functions that all WAN devices or products must have to operate. NComm, privately held and based in Salem, New Hampshire, has customers ranging from start-ups to well-established communications companies such as Sonus, ADC, and Nortel.

For more information, please visit the NComm website at [www.ncomm.com](http://www.ncomm.com).

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